

Honouring Veterans is our duty

Legion.ca



MEMBERSHIP and COMMUNICATION

JUNE 7, 2025

PRESENTED BY BRENDA THOMSON, BA (Hrs.) Trent, MA (Western)

MEMBER, BC/YUKON COMMAND MEMBERSHIP COMMITTEE

FORMER MEMBERSHIP CHAIR, BRANCH 52

SECRETARY, BRANCH 52

COMMUNICATIONS OFFICER, BRANCH 52



COMMAND MEMBERSHIP COMMITTEE

	2024	2025	PERCENTAGE
NEW MEMBERS	11,025	6,212	56%
PAID MEMBERSHIP	50,823	46,250	91%
Includes NEW & TRANSFERS		DIFFERENCE	4,573
RENEWALS	50,823	40,038	78.78%
		DIFFERENCE	10,785



WHAT ARE THE BENEFITS OF JOINING THE LEGION?

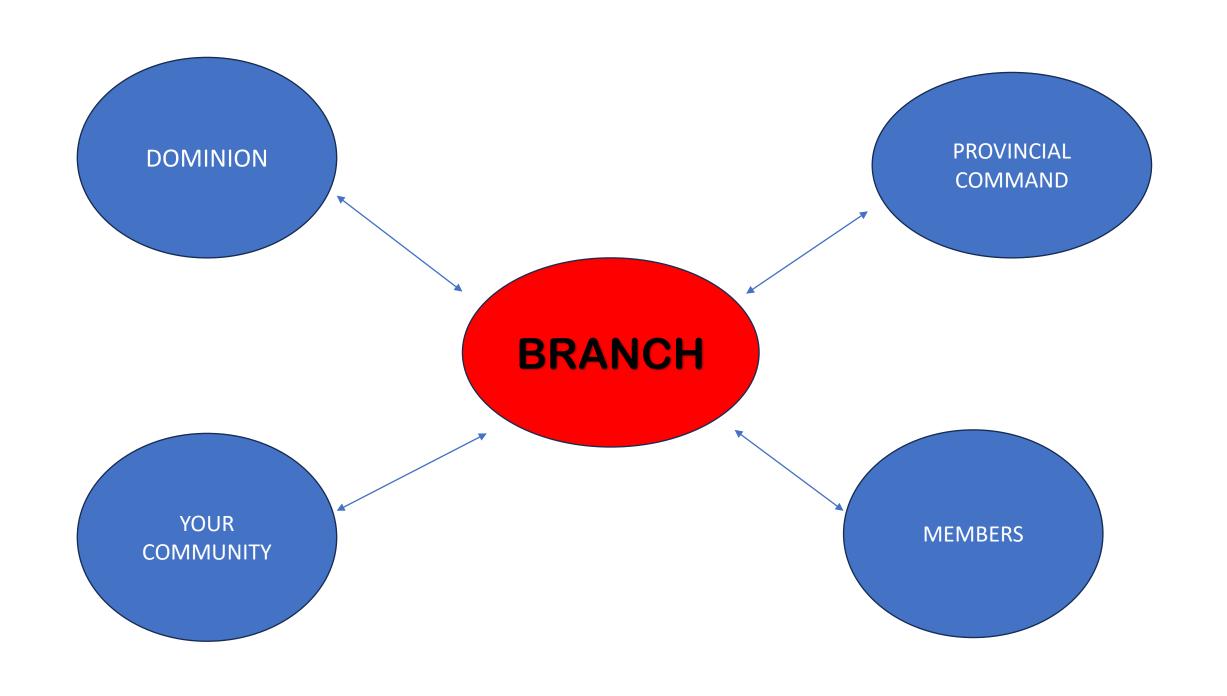




RECRUITMENT

RETENTION

PROMOTION



COMMUNICATION WITH DOMINION COMMAND

http://WWW.LEGION.CA

DISPATCH – SEND BY EMAIL TO MEMBERS ACROSS CANADA

BRANCHES MUST SIGN UP TO RECEIVE

MEMBERS CAN SIGN UP TO RECEIVE

DOMINION MEMBERSHIP SENDS
MESSAGES, UPDATES, NOTICES
DIRECTLY TO BRANCHES THROUGH
THE BRANCH MEMBERSHIP
EMAIL ADDRESS

COMMUNICATION WITH BC/YUKON COMMAND https://legionbcyukon.ca/

CIRCULARS (MEMOS)

THE BLAZER - MONTHLY EMAILED TO BRANCES & MEMBERS

BRANCH CORNER
TRAINING VIDEOS (ie.) MEMBERSHIP (HOW TO....)

Communicating with Branch Members

EMAILING

WHO IS ADMINISTERING YOUR BRANCH EMAIL SYSTEM?

PHONING

- WHAT ARE YOU COMMUNICATING?
- WHEN?
- WHY?
- HOW?

MEETINGS



Communicating with Your Community

FACEBOOK

NON-MEMBERS

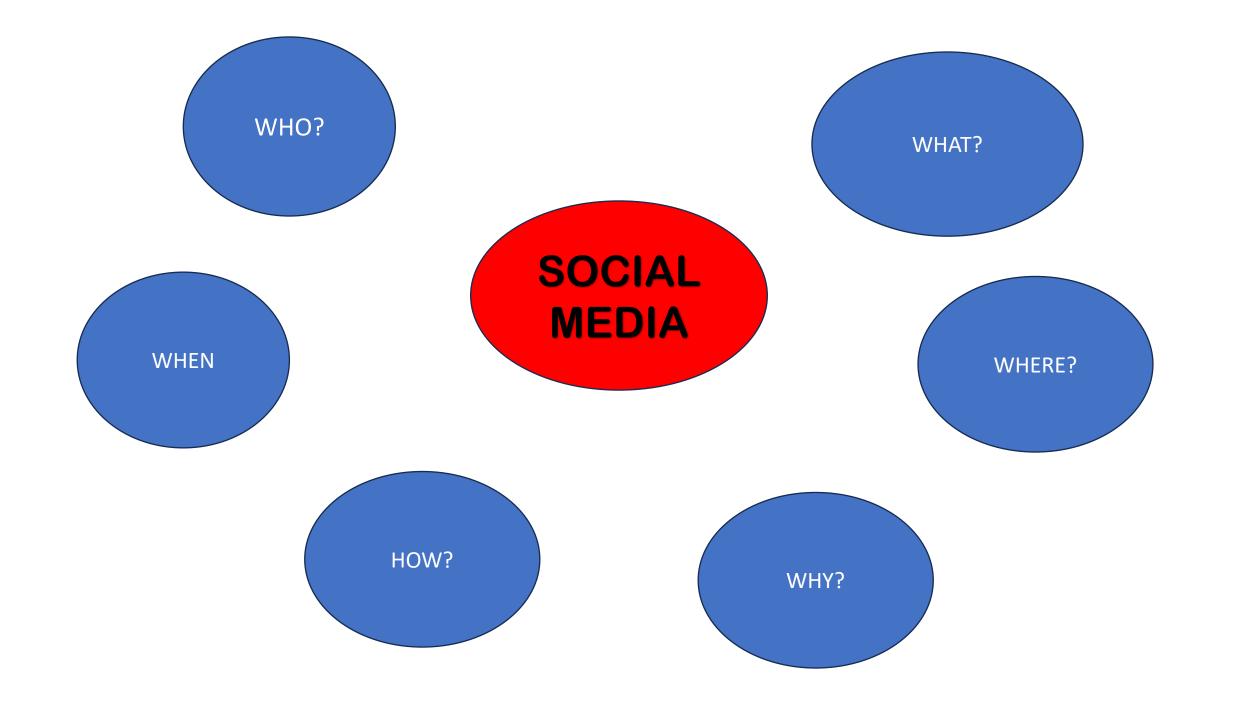
POSTERS

- WHY IS THERE A NEED TO COMMUNICATE OUTSIDE THE BRANCH?
- WHAT IS YOUR MESSAGE?
- WHO IS CREATING THE MESSAGE?
- HOW DO YOU MEASURE SUCCESSFUL COMMUNICATION?

MEDIA RELEASES







WHAT ARE THE BENEFITS OF JOINING THE LEGION?





Communicating with Your Members Online

Presented by Lindsay Petrie

Marketing & Communications Assistant, BC/Yukon Command





Agenda

- 1. Audience
- 2. Email
- 3. Social Media
- 4. Website







Audience



What audience are you intending to reach with your message?

- Legion members,
- Those who may be interested in joining the Legion,
- Or both?

What are your goals with this message?

- · Keeping current members informed or engaged,
- Bringing in new members,
- Or both?



Email



"Email marketing is important because it's the one channel that almost everyone uses." – Neil Patel, Digital Marketing Expert

Audience: Current Membership

With email, Legion Branches can connect with their members in a personalized way.

Tips and Resources:

- Top 13 Email Marketing Best Practices (Mailchimp)
- (Email Marketing Fundamentals: A Complete Guide)



Email





Newsletters

• Effective, personalized approach to connecting with your existing members online and building long-lasting relationships.

E-Blasts

• Shorter, best used for announcements, important updates, and urgent messages.



Email





Mailchimp (Legion Partnership)

- A marketing platform to assist your Branch with creating and sending newsletters and e-blasts.
- Discounts available for verified Legion Branches.
- How to Get Started with Mailchimp
- Mailchimp Q&A

Other Resources:

- Kit (Formerly ConvertKit), MailerLite, Flodesk, Constant Contact, and many more.
- Canva (for designs) <u>Create a Newsletter in Canva</u>





Audience:

- Current membership
- And those who may be interested in joining the Legion

Legion Resources:

Legion Marketing & PR Webpage

- Social Media Guidelines for Branch Operations (PDF)
- Social Media for Growth Workshop (PDF)

Recommended Reading:

(Create Engaging and Effective Social Media Content)





Popular Social Media Platforms in Canada in 2025:

- 1. Facebook (73.4% of the population) –Text, Images, Short Videos
- 2. Instagram (57% of the population) Images, Short Videos
- 3. TikTok (41.1% of the population) Short Videos (growing fast!)

Other Platforms to Consider:

• YouTube (Popular), X (formerly Twitter), LinkedIn, Pinterest, Bluesky, and more.

Source: Social Media Statistics in Canada (Made in CA)







Use a photo, image, or short video whenever possible.

Use 3-5 relevant hashtags to reach a wider audience looking for a community like your Legion Branch.

- #VeteranCommunity
- #CanadianVeterans
- #LestWeForget



See you tomorrow!





Include a Call to Action, whenever possible.

- "Join us tonight for..."
- "Meet our Veteran of the Month..."
- "Click here to learn more."

Be sure all of your social media posts are set to public.

Be sure your Facebook page and other pages are set to public, too.



What to Write About

- Poppy Campaign
- Branch Events
- Legion Resources
- Veteran of the Month
- Volunteer Recognition

- Remembrance Day Ceremony
- Volunteer Opportunities
- Member Benefits
- Meet Your Executive Committee

More Tips:

- Share posts from Command's and Legion National HQ's social media pages.
- o Include photos and stories from recent events.
- o Everyone loves a story.





Website

A landing page for your Branch, making it easy for members and new visitors to find specific information.



Audience:

- Current membership <u>and</u> potential new members
- Anyone looking for more information about your Branch

Website Platforms:

- <u>Mailchimp Website Builder</u>
- WordPress
- Other Platforms: Wix, GoDaddy, Squarespace, Weebly, Google Sites (without SEO), and many more.



Website Info



- General Info (Contact Info, Location, Hours)
- About Us / Branch History
- "Join Us" Section with Membership Information
- Event Calendar (Monthly)
- Youth Programs
- Photos / Gallery (Branch, Executive, Veteran of the Month, Volunteers, Poppy Campaign and Remembrance Day, Other Events, etc.)
- **Tips & Resources:**

• 22 Features Every Top Nonprofit Website Has (Wild Apricot)

- Branch Logo
- Contact Us
- Poppy Campaign and Remembrance Day
- Ladies Auxiliary
- Social Media Links



Resources and Assistance

BC/Yukon Command

- Branch Logo
- QR Code
- Premade Flyers and Social Media Posts
- Website Help
- Social Media Assistance
- Branch Corner: Marketing & Public Relations Page (Command)

Legion National HQ

- Legion Portal: <u>Branch and Command Resources</u>
- Legion Portal: <u>Marketing & Public Relations Page (Legion)</u>
- <u>Legion Google Drive (Promotional Images and Photos)</u>
- Legion Flickr (Photos of National Events)



